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Message Text

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13
ACTION EA-10

INFO OCT-01 ISO-00 EB-07 RSC-01 /019 W
---------- 060064
R 030540Z DEC 74
FM AMEMBASSY MANILA
TO USDOC WASHDC
INFO SECSTATE WASHDC 8806
AMEMBASSY SINGAPORE

UNCLAS MANILA 14170

E.O. 11652: N/A
TAGS: BEXP, RP
SUBJ: PROCESS CONTROLS USA, MANILA -- PROCUREMENT

REF: USDOC 17202 AND MANILA 13207

1. WE HAVE RECEIVED TWO LARGE JIFFY BAGS FROM DAVE HORRIDGE, AND WITH THESE SUPPORT MATERIALS WE HAVE BEGUN PROCUREMENT, CONCENTRATING ON ENERGY SYSTEMS. IN SOME CASES, DECISION CAN BE MADE LOCALLY OR BY REGIONAL OFFICE. IN OTHER CASES, DECISION MAY HAVE TO BE REFERRED TO PRINCIPAL OF HOME OFFICE, AND OIM WILL BE ASKED TO FOLLOW UP ON PROPOSED PARTICIPATION.

2. EDWARD J. NELL COMPANY HAS WRITTEN TO TWO PRINCIPALS RE PARTICIPATION IN SUBJECT SHOW. OIM SHOULD FOLLOW UP WITH:

MR. R. C. SANTUSOSSO
MASONEILAN INTERNATIONAL, INC.
NORWOOD, MASSACHUSETTS 02062
TELEPHONE: (617) 762-4600
MASONEILAN MAKES CONTROL VALVES, PRESSURE REGULATORS.

MR. DON FURLONG
FISCHER & PORTER COMPANY
WARMINSTER, PENNSYLVANIA 18974
TELEPHONE (215) 675-6000

FISCHER & PORTER MAKES PROCESS CONTROL EQUIPMENT.
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3. ROLAN STOKE OF SCIENTIFIC-ATLANTA WAS RECENTLY IN MANILA AND EXPRESSED INTEREST IN PARTICIPATING IN SHOW. COMPANY, HOWEVER, MAKES MICROWAVE TEST EQUIPMENT AND TELEMETRY TRACKING EQUIPMENT. SUGGEST NONETHELESS THAT OIM SEND HIM PACKAGE AND DISCUSS POSSIBLE PARTICIPATION.

ROLAND R. STOKER
DIRECTOR, INTERNATIONAL DIVISION
SCIENTIFIC-ATLANTA, INC.
3845 PLEASANT DALE ROAD
ATLANTA, GEORGIA 30340
TELEPHONE: (404) 449-2000

4. GLAD TO SEE DAVE HORRIDGE ON BOARD.
SULLIVAN

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NNN

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Draft Date: 03 DEC 1974
Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
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From: MANILA
Handling Restrictions: n/a
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